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Agric. Econ. — Czech

Nagyová Ľ., Kročanová M., Maďarová Ľ.: The food advertising market in the Slovak Republic

Agric. Econ. – Czech, 53 (2007): 370-378

In order to achieve success on the domestic and foreign markets, the producers and distributors should know the customers' behavior and possibilities how to positively affect it for their advantage. The consumers carry out many shopping decisions every day. Most of the big sellers study these

when, how, how much or how many and why the customers buy. The marketers have to know how the consumers will react to different marketing programmes used by the company. The communication media such as information carriers are objective decision of the individual advertising sponsors. This paper shows the volume of financial means invested by the advertising sponsors, production groups as well as the analysis of the food advertising market and the following survey of the biggest food advertisers in the Slovak Republic.

decisions in order to know what, where,

Keywords:

communication, market, consumer, media, advertising, food

[fulltext]

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