



FIND Faculty, publications, topics

[FACULTY](#) [RESEARCH](#) [FEATURED TOPICS](#) [ACADEMIC UNITS](#)

WORKING PAPER | HBS WORKING PAPER SERIES | 2010

## *The Role of Institutional Development in the Prevalence and Value of Family Firms*

- [PRINT](#)
- [EMAIL](#)

### **Abstract**

We investigate the role played by institutional development in the prevalence and value of family firms, while controlling for the potential effect of cultural norms. China provides a good research lab since it combines great heterogeneity in institutional development across the Chinese provinces with homogeneity in cultural norms, law, and regulation. Using hand-collected data from publicly listed Chinese firms, we find that, when institutional efficiency is low, family ownership and management increase value, while family control in excess of ownership reduces value. When institutional efficiency is high, none of these effects are significant.

Keywords: [Family Business](#); [Governing Rules, Regulations, and Reforms](#); [Data and Data Sets](#); [Law](#); [Management](#); [Organizational Culture](#); [Research](#); [Value](#); [China](#);

Language: English | Format: Print | 60 pages

[READ NOW](#)

### **Citation:**

Amit, Raphael, Yuan Ding, Belen Villalonga, and Hua Zhang. "The Role of Institutional Development in the Prevalence and Value of Family Firms." Harvard Business School Working Paper, No. 10-103, May 2010.

[Export Citation](#)

## Contact

Division of Faculty & Research

Harvard Business School  
Soldiers Field  
Boston, MA 02163  
[infoservices@hbs.edu](mailto:infoservices@hbs.edu)

[Map/Directions](#)

## Related Links

[Christensen Center for Teaching and Learning](#)  
[Global Research Centers](#)

[Global Research Centers](#)  
[Asia-Pacific Research Center](#)

Japan Research Center (English)  
Europe Research Center  
Latin America Research Center  
India Research Center

## Initiatives & Projects

### Initiatives & Projects

Business & Environment  
Business History  
Entrepreneurship (Rock Center)  
Forum for Growth & Innovation  
Global  
Healthcare  
Institute for Strategy & Competitiveness  
Leadership  
Networked Business  
Public Education Leadership Project  
Social Enterprise  
U.S. Competitiveness



Harvard Business School  
Soldiers Field  
Boston, MA 02163



[Map & Directions](#)

[More Contact Information](#)



→ [All Social Media](#)

[Site Map](#)

[Jobs](#)

[Harvard University](#)

[Trademarks](#)

[Privacy Policy](#)

Copyright © President & Fellows of Harvard College