

# Pricing options on illiquid assets with liquid proxies using utility indifference and dynamic-static hedging

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This work addresses the problem of optimal pricing and hedging of a European option on an illiquid asset  $Z$  using two proxies: a liquid asset  $S$  and a liquid European option on another liquid asset  $Y$ . We assume that the  $S$ -hedge is dynamic while the  $Y$ -hedge is static. Using the indifference pricing approach we derive a HJB equation for the value function, and solve it analytically (in quadratures) using an asymptotic expansion around the limit of the perfect correlation between assets  $Y$  and  $Z$ . While in this paper we apply our framework to an incomplete market version of the credit-equity Merton's model, the same approach can be used for other asset classes (equity, commodity, FX, etc.), e.g. for pricing and hedging options with illiquid strikes or illiquid exotic options.

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