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ABSTRACT

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Labor-management bargaining in 1994

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Even as the economy improved, the incidence of confrontational bargaining increased in 1995. Job security, benefit costs, and relaxation of work rules were major issues. This article summarizes the results of the interactions between labor and management during 1995, illustrating the assortment of problems the parties encountered and the various solutions they adopted. These issues included efforts to curb labor costs, designs for increasing productivity and improving product quality, and attempts to preserve jobs or provide income security.

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