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**ABSTRACT**

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## **Collective bargaining in private industry, 1994**

*Lisa Williamson and Phyllis Brown*

Economists, Division of Developments in Labor-Management Relations, Bureau of Labor Statistics

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For the third consecutive year, average wage and compensation changes were less than those negotiated in contracts that were replaced. The modest gains occurred despite a generally robust economy in 1994. This article describes changes negotiated in private collective bargaining agreements in 1994, including negotiated wage changes, back-loaded contracts, and other characteristics of the settlements.

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