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Translation and Standardization of the Extended Influence Behavior Questionnaire (IBQ-G) in a Greek Sample

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Author(s)

Konstantina Tyrovola, Vicky Papanikolaou, Dimitrios Adamis

ABSTRACT

The purpose of this study was to translate in Greek the IBQ-G and investigate the validity and reliability of the Greek version. The Greek translation of IBQ-G has been given in a sample of employees in two public organizations at two different time points. A questionnaire which has been created for the purpose of this study also has been administered to assess similar influences behaviors. The convergent validity of the Greek version of IBQ-G was very good in both occasions. Similarly, examination of test-retest reliability with paired t-tests showed that most, but not all of the IBQ-G scales were stable across the time ($p > 0.05$). The Greek translated IBQ-G is a valid and reliable measurement. However, the stability over the time of all IBQ-G scales was not supported from this study. The Greek version of IBQ-G can be used for managerial, research, audit, and to facilitate multinational research.

KEYWORDS

IBQ-G, IBQ-G Greek Translation, Influence Tactics, Validity, Reliability

Cite this paper

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