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# Content Provision on the Web: an economic challenge for TV stations

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### **Abstract**

Increasingly, TV stations are introducing online services as they seem to hold economic potential and open new markets. Nevertheless, networks have apparently until now been neglecting a careful evaluation of online services' strategic and economic potentials, which ultimately is a prerequisite to develop these markets and thus to profit from them. Objective of this paper is to analyse some exemplary TV online services offered by the Clobo TV network, the largest television network in Brazil, as well as to assess their strategic potential and their economic benefit.

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